

# JIBE Client Case Study

Fortune 100 Retail Client  
Seattle, WA

## Industry:

Retail

## Oracle Products & Services:

### Order Mgmt Project

Order Management

Accounts Receivable

Inventory

Procurement

EDI/XML gateway

## Company Challenges

- Client presented the business need for a B2B solution to sell electronic devices to brick and mortar retailers that would systematically manage sales orders, EDI messaging, invoicing, and accounting transactions.
- The US functional business teams were using antiquated tools to manage their business
- The primary business concern was sales of the electronic device grow, business processes would become fragile and unable to scale.

## The Solution & Result

- Jibe provided experienced B2B Material and Financial consultants that quickly led process design sessions to devise scalable solutions to support exponential business growth.
- Utilized Jibe's methodology and implementation practices to quickly implement and document Oracle Order Management, Shipping, Inventory, AR, AP, and Purchasing for US operations.
- This process was then repeated for UK operations enabling Client to scale and grow by extending to other operating units.
- Jibe developed a SOA based solution to integrate Oracle Applications 11.5.10.2 to Client highly sophisticated EDI translators to support EDI messaging with customers and third party warehousing. This solution was based on a combination of Oracle XML gateway, Oracle Workflow Events and OAGIS Standards.

To learn more contact:

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