



Leupold & Stevens
Beaverton, OR
www.leupold.com

Industry:

Manufacturing – Durable Goods

Oracle Products & Services:

Oracle E-Business Suite

Manufacturing

Planning

Inventory Management

Order Management

Configuration

Warehouse Management

Mobile Supply Chain

Depot Repair

iProcurement

Projects

Oracle Business Accelerators

Oracle Business Intelligence

Enterprise edition

Oracle Business Intelligence

Analytics

“Jibe Consulting takes a very quality oriented approach. They bring in experienced people and have well thought out methodologies. But if issues arise, they make the right adjustments.”

– Howard Werth, CFO, Leupold & Stevens

To learn more contact:

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Leupold & Stevens, Inc., is an American, family-owned, fifth-generation company that has been designing, machining, and assembling precision optical instruments and other products for 100 years. Founded in 1907, the company now employs 600 workers. Leupold’s® success has been built on their commitment to their customers’ absolute satisfaction, and their commitment to building the best optics for the shooting sports, general and wildlife observation, and the military and law enforcement communities.

Company Challenges

- To remain competitive, the company needed to replace an IT infrastructure built for 20th century MRP (Material Requirements Planning) with a progressive platform supporting the latest Lean Manufacturing principles.
- Move to a more demand driven, flow manufacturing model.
- Gain the ability to better track and manage product lifecycles.
- Formalize change management procedures and controls.

The Solution & Result

- Implemented Flow Manufacturing to build reusable subassemblies based on predictive demand & schedule for maximum production efficiency Aligning IT systems with business processes across the enterprise, provides users visibility up and downstream helping them do their jobs more effectively.
- Reduced Manufacturing costs for custom production
- Paperless fulfillment at the distribution center
- Improved inventory information and visibility
- Improved customer service due to accentuated repair cost tracking.
- Real Time access to financial information and drill-down variance analysis that previously required manual compilation from excel downloads.
- Reduction in average technical request turnaround time from 6 days to 1 day.
- Improved operational reporting with new analytics capabilities to support business transformation.
- Minimized manual calculations and reclassifications for more effective and accurate tracking of production & repair costs, revenues, discounts, and product development costs.
- Integrated repair parts demand with production planning

